



The Hershey Chocolate Company made chocolate that people could cook with, too.

In 1894 Milton started the Hershey Chocolate Company. It started making fancy chocolates. It even made chocolate bicycles! Milton's new company did very well.



As a made sure people knew about his drink by using advertising.



Asa wanted people all over the United States to know about Coca-Cola\*. He started using salespeople and advertising in magazines and newspapers.